

ISSUE DATE: 26TH JANUARY, 2020 VALID: PER ANNUAL (1YEAR)

MANDATE REF: {HEΦΤЬ/ЙНИ:ЫB26-01/2020} /RU-DBE H26/06/19 ACKNOWLEDGEMENT: ENGLISH

VERSION IS ALSO VALID AS RUSSIAN

LETTER OF MANDATESHIP AUTHORIZATION

THE PARTY'S HEREBY CHOOSE THE UNDER MENTIONED ADDRESSES AS THEIR RESPECTIVE OFFICES FOR THE SERVICE OF ALL NOTICES IN TERMS OF THIS MANDATE AUTHORIZATION LETTER:

Seller / Logistics Mandate Representatives:

NAME

NATIONALITY:

TEL/FAX:

EMAIL:

REPRESENTED BY:

The Entire Board of Directors for NEFTAKTIV LOGISTICS (A Leading Prime Mover in Energy and Agrochemical Fertilizer / Petroleum & Logistics Sector in Rotterdam / Houston & Russia Federation); hereby Irrevocably declare that of -- is duly appointed NeftAktiv LLC Mandate and Representative with the Corporate Power and Authority to negotiate, offer, to speak and represent in our Corporate Interest, to co-sign contracts when authorized, for and on our behalf with the full knowledge and consent of the Management Board of NEFTAKTIV Logistics.

This Power of Attorney remains in Force for a Period of ONE (1) year and may be renewed thereafter at the discretion of NEFTAKTIV LOGISTICS. We urge our prospective clients including organizations and government to whom our esteemed Mandate — may present this letter, to do business and accord him equal respect and honor as would be granted to our corporate Executives without recourse.

Further due diligence and verification of this Letter should be directed to <u>neftaktiv@nail.ru</u> or call us on the above telephone numbers and we shall respond accordingly.

Regards.

ТРОФИМОВ АЛЕКСАНДР ВЛАДИМИРОВИЧ (TROFIMOV ALEKSANDR VLADIMIROVICH) СЕО_ CHIEF EXECUTIVE OFFICER, _ **НЕФТАКТИВ И ЛОГИСТИКА** email: neftaktv@mail.ru Телефон: +7 (499) 664-31-98 +7 - 926-512-9050

www.neftaktiv.com

NA-IG/776990/20

ИНН: 7725594298 КПП: 772501001

ОГРН: 1077746098495

Регистрационный номер/ registration

087617039709



НЕФТЬ - АКТИВ» НЕФТЬ ИГАЗ Тел: +7 495-664 - 3198



Address: № D. 15 Str.28, UI. Калужская М.москва, Россия
Ул. Тверская, Ямакава, 15, 117198, Москва Русь, Москва, Россия
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SCO REF: ПГ4Щ2020 ВЫПУЩЕН ДАТА: 01.01.2020 ЭКСПИРАЦИЯ ДАТА: 30.12.2021

SOFT CORPORATE OFFER

WE, OOO NEFTAKTIV AND LOGISTICS COMPANY, on behalf End Seller Refinery / Logistics Company, with full Legal Responsibility Under Penalty of Perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

TERMS OF NEGOTIATION

ORIGIN	RUSSIA FEDERATION
PERFORMANCE BOND (PB)	2% OF THE FIRST MONTH SHIPMENT VALUE
DESTINATION	ASWP
INCOTERMS	FOB / CIF / TTO
LOADING PORT	NOVOROSSIVSK/PRIMORSK/VLADIVOSTOK/ROTTERDAM & HOUSTON PORTS
PAYMENT TERMS	IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC MT760, MT103/23, MT103.
INSPECTION	SGS, CIQ OR SIMILAR
COMMISSION	\$4USD PER MT SHARED SELLER/BUYER MANDATE \$2USD PER BBL SHARED SELLER/BUYER MANDATE
INSURANCE	PAID BY SELLER, COVERING 110% OF SHIPMENT VALUE



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ООО « НЕФТЬ - АКТИВ » ТЕРМИНАЛ ХРАНЕНИЯ РЕЗЕРВУАРОВ НЕФТЬ ИГАЗ

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RUSSIAN AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL)

Quantity: min 500,000BBL - 2,000,000BBL X 12 months with R/E

Price: CIF ASWP, Gross \$50/Net \$46 per BBL

FOB Novorossiysk, Gross \$48/Net \$44 per BBL

RUSSIAN AVIATION JET FUEL A1 91/91

Minimum 50,000MT - Maximum 200,000MT per Month,

Price: CIF ASWP, Gross \$43/Net \$37 per BBL

FOB Novorossiysk, Gross \$36/Net \$30 per BBL

RUSSIAN D6 - GAS OIL (DIESEL)

Quantity: Min 500,000Gallons - 500,000,000 Gallons X 12 months with R/E

Price: CIF ASWP, Gross \$0.83/Net \$0.81 per Gallon

FOB/ Novorossiysk, Gross \$0.79/Net \$0.77 per Gallon

RUSSIAN D2 – GAS OIL (DIESEL) L0.2-62 GOST 305-82

Quantity: Min 50,000MT - 300,000MT X 12 months with R/E

Price CIF ASWP, Gross \$330/Net \$320 per MT

FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$320/Net \$310 per MT

RUSSIAN ORIGIN MAZUT-100 GOST 10585/75

Quantity: min 50,000MT - 300,000MT X 12 months with R/E

Price: CIF ASWP, Gross \$270/Net \$260 per MT

FOB/ Novorossiysk / Vladivostok / Nakhodka Gross \$260/Net \$250 per MT

RUSSIAN ORIGIN MAZUT 100 GOST 10585-99

Quantity:min50,000MT-300,000MTX12monthswithR/E Price: CIF

ASWP, Gross \$270/Net \$260 per MT

FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$260/Net \$250 per MT

BITUMEN GRADE: 40/50, 60/70 AND 80/100:80/100

Quantity: min50,000MT-200,000MTX12months with R/E

Price: CIF ASWP, Gross \$230/Net \$222 per MT FOB/ Novorossiysk, Gross \$220/Net \$212 per MT





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RUSSIAN ORIGIN LIQUEFIED NATURAL GAS 5542-87 (LNG)

Quantity: min 50,000MT-200,000MTX12 months with R/E

Price: CIF ASWP, Gross \$210/ Net \$202 per MT

FOB/ Novorossiysk, Gross \$202/Net \$194 per MT

COMPRESSED NATURAL GAS (CNG)

250 million cubic feet for first trial shipment

Price: CIF ASWP, Gross \$380USD / \$370USD per MT

FOB/ Novorossiysk, Gross \$360/Net \$350 per MT

CST-380/180 FUEL OIL RUSSIAN ORIGIN

Quantity: min 50,000MT-200,000MTX12months with R/E

Price: CIF ASWP, Gross \$220/Net \$212 per MT

FOB/ Novorossiysk, Gross \$210/Net \$202 per MT

GASOLINE 93 OCTANE RUSSIAN ORIGIN

Quantity: Minimum 100,000MT - Maximum 300,000MT

Price: CIF ASWP, Gross \$210/Net \$202 per MT

FOB/ Novorossiysk, Gross \$200/Net \$192 per MT

RUSSIAN EXPORT BLEND CRUDE GOST 51 858-2002 JR.E.B.C.O.L

Quantity: Min 100,000-500,000 BBL X 12 months with R/E

Price CIF ASWP, Gross \$40/Net \$35 per BBL

FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$35/Net \$30 per BBL

RUSSIAN EXPORT BLEND CRUDE GOST 9965-76 [R.E.B.C.O]

Quantity: min 100,000-500,000 BBLX 12 months with R/E

Price: CIF ASWP, Gross \$45/Net \$40 per BBL

FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$40/Net \$35 per BBL

RUSSIAN UREA FERTILIZER 46% PRILLED

Quantity: min 10,000-200,000MTX12 months with R/E

Price: CIF ASWP, Gross \$240/\$220 per MT

FOB Novorossiysk / Vladivostok / Nakhodka, Gross \$225/Net \$205 per MT

RUSSIAN UREA 46% GRANULAR

Quantity: min 50,000 - 300,000MT X 12 months with R/E

Price: CIF ASWP, Gross \$240/\$235 per MT

DIESEL EN 590 10 ppm: EURO 5, Euro4 Origin Russian

Quantity MINIMUM 20.000 MT - MAXIMUM 200.000 MT X 12 MONTHS

Price - \$270 / 260USD Gross/Net, per MT CIF ASWP Price - USD 250 / 240 \$ per MT On

FOB Basis: Novorossiysk/Vladivostok/Rotterdam/Primorsk Price - \$3 20 Minus Platts discount /MT FOB new

RUSSIAN LIGHT CYCLE OIL LCO

US \$35.00-\$40.00 / Barrels 10000 Barrels (Min. Order)



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TANK FARM STORAGE FACILITIES & LOGISTICS TO ALL PORTS

We offer Storage tank farm, shipping & Logistics services

In order to enable us issue the Tank Storage Agreement (TSA/ NOR / ATV / TSR /ATI/CAP) for storage of signed quantity & quality specification, we urge you to send us the signed SPA/CI with any of your Seller Refinery Company Or send us the full contact details of the Lessee Company to prompt issuance of TSA.

Company Name: Company Address: Contact Person: Email: Telephone: Title:

Duration of Lease / loading port:

Storage Tank Estimate:

Tariff: \$0.045 per Barrel

\$45,300 USD Per day for Storage of your purchased product.

Minimum Leasing Period: FIVE (5) Days

 $45,300 \times 3 \text{ days} = 135,900 \text{ for FIVE (5) days.}$

Total Amount: \$135,900.00 USD for Three (3) working days.

Payment method is MT103 T/T Wire Transfer. We do not accept LC, BG or any other form of payment instruments.

If Leasing Comp<mark>any accepts the Storage</mark> Tank Estimates, we advise to release the contact details of the Leasing Company to permit us issue the TSA for your review.

Note: kindly indicates the number of days to be leased.

Terms Delivery:

- CIF ASWP
- FOB Dip & Pay Tank To Tank
- Fob Dip & Pay Tank To Vessel







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NEFTAKTIV STANDARD Free on Board (FOB) DELIVERY PROCEDURES:

- 1. BUYER ISSUES ICPO ALONG WITH INTERNATIONAL PASSPORT (ORIGINAL) COPY AND TANK STORAGE AGREEMENT (TSA) AS PROVE OF TANK STORAGE AVAILABILITY.
- 2. SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK TO BUYER, BUYER SIGN AND RETURNS TO SELLER WITH NCNDA/IMFPA SIGNED BY ALL BUYER GROUP COMMISSION STRUCTURES.
- 3. SELLER ISSUES THE FOLLOWING PARTIAL POP DOCUMENTS:
 - A. STORAGE OPERATORS DECLARATION (SOD)
 - B. COMPLIANCE OF SELLER TANK STORAGE EXTENSION
 - C. PRODUCT COMMITMENT / AVAILABILITY TO SUPPLY
 - D. CERTIFICATE OF ORIGIN
 - E PRODUCT PASSPORT (COPY) LABORATORY TEST
 - F. AUTHORIZATION TO VERIFY (ATV)
- 4. BUYER SEND "CONFIRMATION LETTER OF STORAGE TANK AVAILABILITY WITH TERMINAL/HUB DETAILS & ATV" FROM THE SELECTED TANK FARM, SELLER ISSUES INJECTION SCHEDULE & APPROVED DTA LETTER WITH ROTTERDAM TERMINAL CONTROLL FOR COMPLETE PHYSICAL VERIFICATION AND DIP TEST IN SELLER TANK
- 5. SELLER ISSUES DATA TRANSMITTAL OF PRODUCT INJECTION IN RESERVOIR (DTPIR) AND SELLER TANK STORAGE RECEIPT (TSR) TO BUYER, BUYER ORDER SGS TO CONDUCT DIP TEST OF THE PRODUCT IN SELLER'S TANK AT BUYER EXPENSE.
- 6. AFTER SUCCESSFUL DIP TEST, BUYER SEND TSR AND SELLER INJECT PRODUCT QUANTITY INTO BUYER'S LEASE STORAGE TANK, SELLER SUBMITS THE FULL INJECTION REPORT TO BUYER.
- 7. BUYER MAKES 100% PAYMENT BY MT103 TRANSFER FOR TOTAL PRODUCT AND SELLER TRANSFER TITLE OF OWNERSHIP TO BUYER. SELLER PAY COMMISSION TO ALL INTERMEDIARIES INVOLVED IN TRANSACTION WITHIN 24 HOURS AFTER VERIFYING BUYER'SPAYMENT.
- 8. SELLER ISSUES CONTRACT SPA TO BUYER REVIEW, BUYER SENDS APPROVED SPA AND ISSUES SBLC/IRDLC IRREVOCABLE, NONTRANSFERABLE, AUTO-REVOLVING FOR 12 MONTHS SHIPMENT VALUES, AND DOCUMENTARY LETTER OF CREDIT FOR LENGTH OF CONTRACT AND FOR EACH LIFT PER SCHEDULE, BUYER PAYS AFTER DIP TEST BY MT103 TT-WIRE TRANSFER FOR EACH MONTHLY QUANTITY.
- 9. THE SUBSEQUENT DELIVERY SHALL COMMENCE ACCORDING TO TERMS AND CONDITIONS OF THE CONTRACT, TITLE-HOLDER CONTACTS THE BUYER'S LOGISTICS AND VERIFIES RELIABILITY.





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NEFT AKTIV STANDARD COST, INSURANCE AND FREIGHT (CIF) DELIVERY PROCEDURES:

- 1. BUYER ACCEPTS SELLER'S PROCEDURE AND ISSUE ICPO WITH THE FOLLOWING: BANKING DETAILS, COMPANY PROFILE, PASSPORT COPY AND ACCEPTANCE LETTER STATING ADHERENCE TO SELLER'S PROCEDURE.
- 2. SELLER ACKNOWLEDGES BUYER'S ICPO AND ISSUES CONTRACT (SPA) TO BUYER OPEN FOR AMENDMENT, BUYER SIGNS AND RETURN THE CONTRACT TO THE SELLER IN WORD FORMAT WITHIN 3 WORKING INTERNATIONAL DAYS.
- 3. SELLER MAKES THE FINAL SIGNATURE AND CONVERTS THE CONTRACT (SPA) TO PDF AND SEND TO BUYER AS FINAL APPROVED CONTRACT ALONG WITH BELOW PPOP DOCUMENTS:
 - A. COMMITMENT LETTER TO SUPPLY PRODUCT
 - B. CHARTER PARTY AGREEMENT (CPA) FROM SELLER SHIPPING COMPANY
 - C. PRODUCT INJECTION & TRANSPORTATION SCHEDULE INTO TANKER
 - D. NOTICE OF READINESS TO INJECT
 - E. CERTIFICATE OF ORIGIN
 - F. EXPORT LICENSE ISSUED BY RUSSIAN MINISTRY OF ENERGY.
 - G. SELLER CERTIFICATE OF INCORPORATION/REGISTRATION.
- 4. BUYER SIGNS AND COMPLETES CHARTER PARTY AGREEMENT (CPA) & INJECTION SCHEDULE TO CONIFRM ACCEPTANCE OF TANKER AND TIMING FOR TRANSPORTATION OF PRODUCT TO DISCHARGE PORT AND ISSUES DLC MT700 OR SBLC MT760 IN ACCORDANCE WITH SELLER'S VERBIAGE FOR FIRST SHIPMENT'S VALUE TO SELLER'S FINANCIAL BANK TO ENABLE SELLER COMMENCE LOADING OF PRODUCT WITH THE SHIPPING COMPANY WITHIN 4 WORKING DAYS. IF BUYER FAILS TO ISSUE SBLC MT760 OR DLC MT700 WITHIN 3 WORKING DAYS, IN ALTERNATIVE BUYER PAY'S VIA MT103 / TT \$350,000 AS GUARANTEE PERFORMANCE WITHIN 48 HOURS WHICH WILL BE DEDUCTED FROM THE PRODUCT FACE VALUE WHEN FINAL PAYMENT IS MADE.
- SELLER CONFIRMS SIGNED CPA WITH SCHEDULE AND FINANCIALLY PROCURE TANKER WITH SHIPPING COMPANY TO ISSUE OPERATIVE 2% PB IN FAVOUR OF BUYER'S BANK ACCOUNT WITHIN 3 WORKING DAYS, WHICH IS SUBMITTED AND DETAILED IN THE MUTUALLY SIGNED CONTRACT UPON SUCCESSFUL EXCHANGE OF INSTRUMENT METHOD WITH BUYER'S BANK OR ALTERNATIVE MT103/TT PAYMENT OF \$350,000 PAID IF BUYER FAILED TO ISSUE INSTRUMENT WITHIN THE STIPULATED TIME FRAME, SELLER LOADS PRODUCT WITHIN 4 WORKING INTERNATIONAL DAYS AND SEND POP DOCUMENTS IN BUYER'S COMPANY NAME AS FULL SET OF POP DOCUMENTS AFTER LOADING VIA BANK TO BANK 4 SETS BELLOW:
 - A. PRODUCT PASSPORT
 - B. TANK STORAGE RECEIPT / Q88
 - C. BILL OF LADING
 - D. COMMERCIAL INVOICE
 - E. COMPANY TAX PAYER CERTIFICATE
 - F. FRESH SGS REPORT
 - G. INJECTION REPORT
- 6. BUYER NOTIFIES SELLER BY OFFICIAL WRITTEN NOT DECEMBER 18 BANK RECEIVING SELLER'S POP DOCUMENTS WHILST SELLER SENDS TO BUYER THE REGISTERED HARD CORNER THE CONTRACT THROUGH COURIER SERVICE WITHIN 3 WORKING DAYS.

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- 7. SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, BUYER'S INSPECTION TEAM CARRY OUT CIQ OR EQUIVALENT INSPECTION TO ASCERTAIN QUALITY AND OUANTITY.
- 8. PRODUCT IS DISCHARGED AFTER SUCCESSFUL INSPECTION INTO BUYER'S STORAGE FACILITY, BUYER'S BANK RELEASE PAYMENT FOR TOTAL

VALUE OF THE PRODUCT TO SELLER'S BANK WITHIN 48 HOURS BY MT103/TT WITH SELLERS SELECTED ACCOUNT DETAILS.

9. SELLER SHALL PAY ALL PARTIES INVOLVED THEIR COMMISSION BY TT WITHIN 2 WORKING DAYS, SECOND AND SUCCEEDING SHIPMENTS CONTINUES WITH SAME TERMS AND CONDITIONS OF FIRST PURCHASE.

FOB DIP AND PAY TERM & TRANSACTION PROCEDURES

- 1. BUYERISSUELOI/ICPO/TSA/ATVTOOBTAINSALESPURCHASEAGREEMENT (SPA) AND SIGNS BACK TO SELLER (NEFTAKTIV):
- 2. SELLER ISSUES COMMERCIAL INVOICE (CI), DATA TRANSMITTAL OF PRODUCT INJECTION IN RESERVOIR (DTPIR) TO BE SIGNED BY BUYERS CHOSEN TANK FARM TO CONFIRM BUYERS'TANK AVAILABILITY.
- 3. BUYER AND SELLER JOINTLY SECURES TANK STORAGE RECEIPT & CLEARANCE ACCESS PERMIT (TSR/CAP) FROM BUYERS' SELECTED TANK FARM OR BUYER EXTENDS SELLERS RESERVOIR TANKS TO OBTAIN DTA/ATV/ATSC/NOR, PRODUCT PASSPORT COPY (ORIGINAL TEST), CERTIFICATE OF ORIGIN & STATEMENT OF PRODUCT AVAILABILITY & GPS COORDINATES OF RESERVOIR TANK FOR CONDUCTION OF DIP TEST IN SELLER'S TANK IN LOADING PORT:
- 4. BUYER COMPANY INSTRUCT THEIR SURVEILLANCE TEAM (SGS AGENT) TO DIP TEST AND OBTAIN SGS/INJECTION REPORT AND PROVIDES TANK OR VESSEL DETAILS AND RECEIVES FULL PROOF OF PRODUCT (POP) TO BUYER COMPANY, TRANSPORTATION & INJECTION OF THE PRODUCT COMMENCES.
- 5. BUYERMAKES 100% PAYMENT BY MT103/TT WIRE TRANSFER WITHIN 24HOURS, AFTER CONFIRMATION OF BUYERS' PAYMENT; SELLER ISSUES FINAL AGREEMENT TO BUYER COMPANY TO REVIEW CONTRACT ON R/E WEEKLY & MONTHLY DELIVERIES, BUYER REVIEWS AND APPROVES CONTRACT AND ISSUES SBLC/IRDLC IRREVOCABLE, NON-TRANSFERABLE, AUTO REVOLVING FOR 12 MONTHS SHIPMENT VALUE, DOCUMENTARY LETTER OF CREDITFORLENGTH OF CONTRACT AND FOR EACH LIFT-ABLE ASSCHEDULE AND SELLER PAYS MANDATES / INTERMEDIARIES THEIR COMMISSIONS ACCORDING TO SPOT / MONTHLY DELIVERIES.

CIF TERM & TRANSACTION PROCEDURES

- 1. BUYER ISSUE LOI/ICPO TO OBTAIN SALES PURCHASE AGREEMENT (SPA) AND SIGNS BACK TO SELLER;
- 2. SELLER ISSUES COMMERCIAL INVOICE & TANK TERMINAL RESERVOIR RECEIPT (CI/TTR) TO BUYER COMPANY
- 3. BUYER RELEASES TANK STORAGE AGREEMENT & CLEARANCE ACCESS PERMIT (TSA/CAP) AND OBTAIN DTA/ATV/ATS TO CONDUCT DIP TEST IN SELLER'S TANK AT LOADING PORT;
- 4. BUYER COMPANY INSTRUCT THEIR SURVEILLANCE TEAM (SGS) TO DIP TEST AND OBTAIN SGS/INJECTION REPORT AND PROVIDES TANK OR VESSEL (TSR/ATI OR Q88/VCC) DETAILS, AND RECEIVES FULL PROOF OF PRODUCT (POP) TO BUYER COMPANY, TRANSPORTATION & INJECTION OF THE PRODUCT PROCEED.



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- 5. BUYER MAKES 100% PAYMENT BY MT103 / TT WIRE TRANSFER WITHIN 24HOURS, AFTER CONFIRMATION OF BUYERS' PAYMENT; SELLER ISSUES FINAL AGREEMENT TO BUYER COMPANY TO REVIEW CONTRACT ON R/E
- 6. WEEKLY & MONTHLY DELIVERIES, BUYER REVIEWS AND APPROVES CONTRACT AND ISSUES SBLC/IRDLC IRREVOCABLE, NON-TRANSFERABLE, AUTO REVOLVING FOR 12 MONTHS SHIPMENT VALUE, DOCUMENTARY LETTER OF CREDIT FOR LENGTH OF CONTRACT AND FOR EACH LIFT-ABLE AS SCHEDULE AND MANDATES / INTERMEDIARIES RECEIVES THEIR COMMISSIONS ACCORDING TO MONTHLY DELIVERIES.

CIF PROCEDURES 2

- BUYER ACCEPTS SELLER'S PROCEDURE AND ISSUE ICPO WITH THE FOLLOWING: BANKING DETAILS, 1. COMPANY PROFILE, PASSPORT COPY AND ACCEPTANCE LETTER STATING ADHERENCE TO SELLER'S PROCEDURE.
- SELLER ACKNOWLEDGES BUYER'S ICPO AND ISSUES CONTRACT (SPA) TO BUYER OPEN FOR AMENDMENT. 2 BUYER SIGNS AND RETURN THE CONTRACT TO THE SELLER IN WORD FORMAT WITHIN 3 WORKING INTERNATIONAL DAYS.
- SELLER MAKES THE FINAL SIGNATURE AND CONVERTS THE CONTRACT (SPA) TO PDF 3. AND SEND TO BUYER AS FINAL APPROVED CONTRACT ALONG WITH BELOW PPOP DOCUMENTS:
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- 4. SELLER & BUYER SIGNS AND COMPLETES CHARTER PARTY AGREEMENT (CPA) & INJECTION SCHEDULE TO CONFIRM ACCEPTANCE OF TANKER AND TIMING FOR TRANSPORTATION OF PRODUCT, SELLER CONFIRMS SIGNED CPA WITH SCHEDULE AND FINANCIALLY PAY TANKER/BULK CARRIER WITH SHIPPING COMPANY TO DISCHARGE PORT. BUYER ISSUES DLC MT760 OR SBLC MT760 IN ACCORDANCE WITH SELLER'S VERBIAGE FOR FIRST SHIPMENT'S VALUE TO SELLER'S FINANCIAL BANK TO ENABLE SELLER COMMENCE LOADING OF PRODUCT WITH THE SHIPPING COMPANY WITHIN 4 WORKING DAYS. IF BUYER FAILS TO ISSUE SBLC MT760 OR DLC MT700 WITHIN 3 WORKING DAYS, IN ALTERNATIVE BUYER PAY'S VIA MT103 / TT \$350,000 USD (EQUIVALENT IN RENMINBI >>RMB</Td>
 CURRENCY IS ALSO ACCEPTABLE) AS GUARANTEE PERFORMANCE WITHIN 48 HOURS WHICH WILL BE DEDUCTED FROM THE PRODUCT FACE VALUE WHEN FINAL PAYMENT IS MADE.
- 5. SELLER ACTIVATES BUYER PAYMENT INSTRUMENT BY OPERATIVE 2% PB IN FAVOUR OF BUYER'S BANK ACCOUNT WITHIN 3 WORKING DAYS, WHICH IS SUBMITTED AND DETAILED IN THE MUTUALLY SIGNED CONTRACT UPON SUCCESSFUL EXCHANGE OF INSTRUMENT METHOD WITH BUYER'S BANK OR ALTERNATIVE MT103/IT PAYMENT OF \$350,000 PAID IF BUYER FAILED TO ISSUE INSTRUMENT WITHIN THE STIPULATED TIME FRAME, SELLER LOADS PRODUCT WITHIN 4 WORKING INTERNATIONAL DAYS AND SEND POP DOCUMENTS IN BUYER'S COMPANY NAME AS FULL SET OF POP DOCUMENTS AFTER LOADING VIA BANK TO BANK 4 SETSBELLOW:
 - A. PRODUCT PASSPORT
 - B. TANK STORAGE RECEIPT / Q88
 - C. BILL OF LADING
 - D. COMMERCIAL INVOICE
 - E. COMPANY TAX PAYER CERTIFICATE
 - F. FRESH SGS REPORT
 - G. INJECTION REPORT
- 6. BUYER NOTIFIES SELLER BY OFFICIAL WRITTEN NOTICE OF HIS BANK RECEIVING SELLER'S POP DOCUMENTS WHILST SELLER SENDS TO BUYER THE REGISTERED HARD COPY OF THE CONTRACT THROUGH COURIER SERVICE WITHIN 3 WORKING DAYS
- 7. SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, BUYER'S INSPECTION TEAM CARRY OUT CIQ OR EQUIVALENT INSPECTION TO ASCERTAIN QUALITY AND QUANTITY.
- 8. PRODUCT IS DISCHARGED AFTER SUCCESSFUL INSPECTION INTO BUYER'S STORAGE FACILITY, BUYER'S BANK RELEASE PAYMENT FOR TOTAL VALUE OF THE PRODUCT TO SELLER'S BANK WITHIN 48 HOURS BY MT103/TT WITH SELLERS SELECTED ACCOUNT DETAILS.
- 9. SELLER SHALL PAY ALL PARTIES INVOLVED THEIR COMMISSION BY TT WITHIN 2 WORKING DAYS, SECOND AND SUCCEEDING SHIPMENTS CONTINUES WITH SAME TERMS AND CONDITIONS OF FIRST PURCHASE.

NOTE: IF THE ABOVE NEGOTIATION TERMS AND WORK NO PROCEDURES AREACCEPTABLE BY YOUR BUYER COMPANY, KINDLY ISSUE AN ICPO ADDRESSED TO THE APPORT DEPARTMENT AND INSERT THE WORKING PROCEDURES IN THE ICPO

ТРОФИМОВ АЛЕКСАНДЕ ВЛАДИМИРОВИЧ

(TROFIMOV ALEKSANDR VLADIMIROVICH) Signed/Date: 01-01-2020 CEO_CHIEF EXECUTIVE OFFICER, _ НЕФТАКТИВ И ЛОГИСТИКА

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КОПИЯ ВЕРНА

أثثان

TROFIMOV ALEKSANDR VLADIMIROVICH CHIEF EXECUTIVE OFFICER, OAO NEFTAKTIVAND LOGISTICS

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https://www.neftaktiv.com/



NEFT AKTIV / HEФTЬ - AKTUB

Tank Farm, Shipping & Logistics

ABOUT

Tank Farm

SERVICES



TANK FARM/STORAGE

SHIPPING / FLEET

LOGISTIC SERVICES

STORAGE FACILITIES

WAREHOUSING

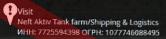
REFINERY OIL SALES

Neft Aktiv is a global provider of storage and shipment of oil and vessel agency. The company main activity is rendering of bunkering services, leasing of oil storage tanks. Transshipment of oil products, Transportation, Storage oil, Injection of via pipeline, Railway, land transport and Sea transport within Russia, Europe and Asia region. Neft aktiv has several storage tanks in the major oil terminals in the port of Russia and Rotterdam port in Europe.

Neft Aktiv recently finished building a "tank farm" at its Jackfish complex in Alberta. This storage facility gives Neft Aktiv immense flexibility in the event of a pipeline problem.













Contact logistics@neftaktiv.com



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