



Chamber of Commerce and Industry of the Russian Federation

For the benefit of business. For the benefit of Russia.



CERTIFICATE OF CONFORMITY / PASSPORT QUALITIES NO.334

AVIATION KEROSENE COLONIAL GRADE 54 (JP54) OF RUSSIAN ORIGIN AS AMENDED

CERTIFICATE COMPLIANCE P POCC-RU. AP04B. 00644C

10/07/2019 to 10/07/2020.

LOT M3 / 5 OF ECOLOGICAL CLASS 2

DATE OF MANUFACTURE: 10.07.2019

NUMBER TANK: TR0984788PC PLANT #026

DATE OF COLLECTION SAMPLE: 03/09/2019

PRODUCT REGISTRATION NO.528-305-19

DATE OF ANALYSIS: 12.09.2019

PASSPORT: 501491<<OJSC BASHNEFT-NOVOIL>>

Quantity:1,000,000 BARRELS

PP: TU 0258-128

Fuel type: Substance name: (AVIATION KEROSENE COLONIAL GRADE 54 (JP54))

Trade name: AVIATION KEROSENE COLONIAL GRADE 54 (JP54) MAJOR COMPONENTS AND ANALYTICAL DESCRIPTION

PROPERTY	UNIT	RESULT	TEST-IP	METHOD	ASTM
ADDITIVES Antioxidant in hydro processed fuel Antioxidant non hydro processed fuel Static dissipater first doping ASA-3 Stadis 450	mg/I	min max min	17 24		A STATE OF THE STA
	mg/T	min min	24 24		50 9001
	mg/I		3		
COMBUSTION PROPERTIES Specific energy, net Smoke point Luminomitter number Naphthalenes	mj/lkg mm % vol	min min min max	18.4 19 45 3		D4808 D1322 D1740 D1840
COMPOSITION Total Acidity Aromatics	mg KOH/g % vol	max max	0.01 22	354 158	D3242 D1318
Sulphur, Total Sulphur, Mercaptan Doctor, test	% mass % mass	max max	0.30 0.003	107 342 30	D1266/262 2 D3227 D4952
VOLATILITY Initial Boiling Point 10% vol at C 20% vol at C 50% vol at C 80% vol at C	Centigra de	max	Report 240 Report Report Report	123	D96

End point Recovered residuals Loss	Centigra de % vol % vol Centigra	max max max	300 1.5 1.5		
Flash Point Density at 15 C	de	max min/max	4 <u>2</u> 776/840	170/303 180/385	D56/3828 D1298
LOW TEMPERATURE	Cartian				
Freezing Point	Centigra de	max	-40	15	D2256
CORROSION					
Corrosion, copper (2hrs at 100C) Corrosion, silver (4hrs		max	1	154	D130
at 50C)		max	1	227	
STABILITY Thermal stability control, Temp. 280C					ISO 9001
Filter pressure, differential mm.Hg Tube deposit rating		max	323		STATE OF THE PARTY
(visual)		max	25	<3	
CONTAMINATIONS Existent Gum Water reaction,	mg/100ml	max	7	. 131	D361
interface rating Fuel with static	K (max	16	258	D1084
dissipater additives Fuel without static		min	75		D3648
dissipater additive		min	85		
CONDUCTIVITY Electrical conductivity	p³/m		Report		

Conclusion: The product corresponds to Aviation Kerosene Colonial Grade 54(Jp54)
Russia origin as amended. The product is certified.

Certificate of conformity N POCC-RU. APO4 B.00644 from 10/07/2019 to 10/07/2020. Information for the consumer;

Tank No: TR0984709PC

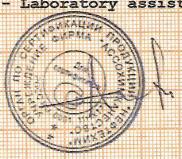
MPC p.3125 mg/m3. Hazard Class 4.

The warranty period of storage is 2 years from the date of manufacture.

Date of issue of the passport 15.09.2017

Stamp Engineer - Laboratory assistant

Ivanovna A.A.







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SALES AND EXPORT DEPARTMENT

MEMORANDUM OF UNDERSTANDING (MOU)

FOR RESELL OF AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL)

THIS MEMORANDUM OF UNDERSTANDING IS MADE THIS 8th NOVEMBER, 2019

BETWEEN

SELLER: OJSC BASHNEFT-NOVOIL

ADDRESS: 450037, Russia, Republic of Bashkortostan, Ufa, ul. Mira, 14

Telephone: +7(9267) 73-38-57, Fax: +7(347) 269-80-88

Email: supply@bashneft-novoil.ru , goncharov@bashneft-novoil.ru

REFERRED TO AS THE SELLER,

AND

AUTHORIZED MANDATE: DIMA GLOBAL TRADE

ADDRESS:

Telephone:

Email:

HEREIN REFERRED TO AS THE MANDATE AND RESELLER (A),

AND

AUTHORIZED MANDATE PARTNER:

ADDRESS:

Telephone:

Email:

HEREIN REFERRED TO AS THE MANDATE PARTNER AND RESELLER (B)

Seller and Mandates are sometimes collectively referred to as the "Parties"

This Memorandum of Understanding sets forth the understandings and agreements of the Parties with respect to the Selling of Aviation kerosene colonial grade 54 (Jet fuel), Petroleum product:

1. **THE PROPOSED TERMS OF RESELL**. The Parties agree that it is their mutual intent to complete negotiations on and to enter into a definitive JOINT VENTURE to partner and pay for the moving or transportation of 1,000,000 barrels of aviation kerosene colonial grade 54(jet fuel) from the reservoir to the Rotterdam port



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for the purpose of reselling . The mandate shall therefore possess the ownership of the product immediately after issuing of the PPOP documents. the mandates (resellers) shall secure discuss the price direct with the buyer in the port and supply to them as the principal seller

Once the product is moved to the port and to negotiate and agree upon all Schedules and Exhibits to the Agreement with the Buyer. For purpose of the Memorandum of Understanding, except as otherwise expressly provided herein, the capitalized terms in the Memorandum of Understanding shall have the same meaning assigned to them in the Agreement.

- 2. **DEFINITIVE AGREEMENT.** The Parties agree to use their best efforts to negotiate diligently and in good faith to reach a final, definitive agreement to be signed on or before agreed closing date state by the refinery, if all corporate approvals as counsel may deem reasonably necessary to enter into the Agreement and if approval by executive management of each Party shall have been received.
- 3. **BINDING OBLIGATION.** This MOU and any oral or written communication between the Parties and Buyer pertaining to the subject matter hereof shall constitute a legally binding obligation. This MOU shall become effective upon signature by the authorized officials from the refinery (OJSC BASHNEFT-NOVOIL) and will remain in effect until modified or terminated by the parties.

4. TERMS.

- This MOU shall cover only this particular transaction and a new MOU should be made if the need arise for another transaction.
- This legally binding agreement prevents Seller from having any future dealing or transactions with any partner introduced as a result of dealing through the official name above.
- If MOU is broken as a result of sales completed by Seller with Broker's contacts without any consent, a fee of 10% of total Commission realized from that completed transaction will be claimed by Broker from Seller.
- 5. **GOVERNING LAW.** The Governing Law of this MOU is that of English law, and the jurisdiction recognized is that of which applies in England and Wales, and Northern Ireland courts. Any disputes shall be resolved by binding arbitration in accordance with these courts.
- 6. **EXCLUSIVE DEALING.** Seller shall not either directly or indirectly
 - (a) Provide information to any Person or representative of such Person, which would assist such Person in evaluating the prospects of purchasing any Crude Oil, Petroleum and Petrochemical products which Broker is handing.
 - (b) Initiate, encourage, solicit, analyze or respond to any inquiries, offers, proposals, bids or other investigations by any Person to acquire all or any Crude Oil, Petroleum and Petrochemical products Broker is handing (other than to indicate that the product are not for sale).
 - (c) Enter into or agree to enter into any transactions, the result of which would interfere, hinder, delay or materially change the effect of the transaction contemplated by the Agreement, or
 - (d) Negotiate with any Person with respect to any such transaction.
 - (e) Brokers have no right to demand or receive any fees of any kind from the buyer without the consent/approval of the seller.



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- 7. **CONFIDENTIALITY.** This MOU shall be subject to and governed by that certain confidentiality agreement between Seller and Broker dated 17th October 2019, as amended ("Confidentiality Agreement").
- 8. **PRESS RELEASE.** No Party will make any press release or public announcement respecting the MOU without the consent of the other Party, unless the Party refuses to consent and the Parity desiring to make the release or other announcement is required to comply with any statute, law or regulation.
- COSTS AND EXPENSES. The fix cost per a barrel is forty eight United State dollars (\$50 USD) The official
 mandate who take this products on resell shall pay the sum of three hundred and forty thousand United
 State dollar(\$340,000 USD) to cover the expenses of moving / transporting the products to the port of
 Rotterdam.

10. TRANSACTION PROCEDURE

- 1) AUTHORIZED MANDATE AND THEIR JOINT PARTNER SIGN THE MOU AND CI
- REFINERY ISSUES ISSUE PPOP DOCUMENTS AS FOLLOWS;
 - ❖ COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT
 - ❖ REFINERY CERTIFICATE OF REGISTRATION AND GOVERNMENT TAX CERTIFICATE
 - ❖ PRODUCT PASSPORT AND ANALYSIS REPORT
 - ❖ COPY OF THE REFINERY COMMITMENT LETTER
 - ❖ LETTER FROM TRANSNEFT
- 3) AUTHORIZED MANDATE AND THEIR PARTNER ISSUE THE PAYMENT OF (\$340,000 USD) FOR THE MOVING OF THE PRODUCT TO THE PORT.
- 4. UPON CONFIRMATION OF THE PAYMENT, REFINERY MOVE THE PRODUCT TO ROTTERAM AND ISSUE THE PARTIES THE FOLLOWING DOCUMENTS; THE VESSEL AND ISSUE THE BELOW DOOCUMENTS:
 - A) FRESH SGS
 - B) TANK STORAGE RECEIPT
 - C) INJECTION REPORT
 - D) AUTHORIZATION TO SELL AND COLLECT (ATSC)
 - E) AUTHORIZATION TO VERIFY (ATV)
 - F) DIP TEST AUTHORIZATION (DTA)
- 5. AUTHORIZED MANDATE AND PARTNER INVITE THEIR BUYER TO CONDUCTS DIP TEST ON THE PRODUCT
- 6. BUYER MAKES PAYMENT BY MT103 OR WIRE TRANSFER FOR THE TOTAL PRODUCT AVAILABLE AND THE REFINERY WILL DEDUCT THE PRIMARY COST OF THE PRODUCT AND TRANSFER TO THE PARTIES THE PROFIT AS AGREED WITH THEIR BUYER.

IN WITNESS WHEREOF, the Parties hereto have executed this Memorandum of Understanding the day and date first above written.



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SALES AND EXPORT DEPARTMENT

Seller or Seller Authorized Agent Signature

MR. RUSLAN GONCHAROV

EXPORT DIRECTOR

OJSC BASHNEFT-NOVOIL

(By Signing, Seller confirms acceptance of all Terms & Conditions in this MOU)

Seller or Mandate Authorized Agent Signature

YURKOVICH ROMAN

DIRECTOR

KAMCHATGAZ

(By Signing, Authorized mandate confirms acceptance of all TAUTHORIZED MANDATE erms & Conditions in this MOU)

SELLER OR MANDATE PARTNER AUTHORIZED AGENT SIGNATURE

(By Signing, Mandate partner confirms acceptance of all Terms & Conditions in this MOU)

CERTIFICATE OF ORIGIN

AVIATION KERAVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL)

1. EXPORTER (NAME ADDRESS. COMPANY)		RIGINAL		RST-97680		
NAME: 0JSC BASHNEFT-NOVOIL						
	SIA, REPUBLIC OF BASHKORTOSTAN, UFA, UL.					
MIRA, 14		CERTIFICATE OF ORIGIN				
2.CONSIGNEE (NAME	ADDRESS COUNTRY)	FORM A				
NAME: KAMCHATGAZ		ISSUED IN RUSSIA FEDERATION				
ADDRESS: 27 POBEDY A	VE, PETROPAVLOVSK-KAMCHATSKY	A STATE OF THE STA				
2 NATANIC OF TRANS	DODTATION AND POLIT	F OFFICIONAL	i ilee			
3. MEANS OF TRANSPORTATION AND ROUT ORIGINATED TUYMAADANEFTEGAZ T7850 TRANSIT		5. OFFICICIA	r nze			
	ESERVOIR- ROTTERDAM					
4. COUNTRY OF ORIG	in	6. SUPLEME	NTARY DETIALS			
RUSSIA FEDERATION			AND THE RESERVE OF THE PERSON			
	,					
7. ITEM	8. DESCRIPTION OF GOODS.		9. NUMBER AND KIND	10. GROSS WEIGHT		
	AVIATION KERAVIATION KEROSENE COLONIA (JET FUEL)	AL GRADE 54	OF PACKAGE	AND QUANTITY.		
	(SET POLE)		Vessel Tanker	1,000,000 Barrels		
Nº:1.						
11. CERTIFICATION		12 DECLARAT	ION BY THE EXPORTER			
IT IS HEREBY CERTIFIED T	THAT THE DECLARATION BY THE EXPORTER	THE UNDERSIGN HEREBY DECLARES THAT THE ABOVE DETAILS AND				
IS CORRECT AND APPROV	VED BY: PETROPAVLOVSK CHAMBER OF	STATEMENT ARE CORRECT; THAT THE GOODS ARE THE ORIGIN OF THE				
COMMERCE AND INDUST	TRY	COUNTRY SHOWN IN THE BOX № 4; THAT THE GOODS ARE TO BE				
		EXPORTED TO: FROM REFINERY RESERVOIR TO ROTTERDAM FOR IMMEDIATE RESELL BY THE ABOVE MENTIONED AUTHORIZED MANDATES & PARTNER				
RUSSIA FEDERATION, 667000			OVE MIENTIONED AUTHORIZED IV	IANDATES & PARTNER		
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7	1000000	1	The state of the s	6		
Mr. NATALIA MIATKIN	NA POSCOS	MR. BORIS POKAMOV				
Director Of Petropavlovsk CCI		Assistant Deputy General Manager				
Place Date Ctame	Cignotons of Costificing Authorized					

Place, Date, Stamp, Signatory of Certifying Authorized

Place, Date, Stamp ,Signatory of Certifying Authorized